UNITED WAY OF NORTHERN ARIZONA, INC.

Financial Statements
and
Supplementary Information
June 30, 2025
(with comparative totals for 2024)

CONTENTS

Independent Auditors' Report

To the Board of Directors of
United Way of Northern Arizona, Inc.
Flagstaff, Arizona

Report on the Financial Statements

Opinion

We have audited the accompanying financial statements of United Way of Northern Arizona, Inc. (UWNA, a nonprofit corporation), which comprise the statement of financial position as of June 30, 2025, and the related statements of activities, functional expenses and cash flows for the year then ended, and the related notes to the financial statements.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of UWNA as of June 30, 2025, and the changes in net assets and its cash flows for the year then ended in accordance with accounting principles generally accepted in the United States of America.

Basis for Opinion

We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Our responsibilities under those standards are further described in the Auditors' Responsibilities for the Audit of the Financial Statements section of our report. We are required to be independent of UWNA and to meet our other ethical responsibilities, in accordance with the relevant ethical requirements relating to our audit. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Responsibilities of Management for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America, and for the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is required to evaluate whether there are conditions or events, considered in the aggregate, that raise substantial doubt about UWNA's ability to continue as a going concern within one year after the date that the financial statements are available to be issued.

Address • 9019 East Bahia Drive Suite 100 • Scottsdale, AZ 85260 | **Phone** • (602) 264-3077 | **Fax** • (602) 265-6241

Auditors' Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance but is not absolute assurance and therefore is not a guarantee that an audit conducted in accordance with generally accepted auditing standards will always detect a material misstatement when it exists. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control. Misstatements are considered material if there is a substantial likelihood that, individually or in the aggregate, they would influence the judgment made by a reasonable user based on the financial statements.

In performing an audit in accordance with generally accepted auditing standards, we:

- Exercise professional judgment and maintain professional skepticism throughout the audit.
- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, and design and perform audit procedures responsive to those risks. Such procedures include examining, on a test basis, evidence regarding the amounts and disclosures in the financial statements.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of UWNA's internal control. Accordingly, no such opinion is expressed.
- Evaluate the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluate the overall presentation of the financial statements.
- Conclude whether, in our judgment, there are conditions or events, considered in the aggregate, that raise substantial doubt about UWNA's ability to continue as a going concern for a reasonable period of time.

We are required to communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit, significant audit findings, and certain internal control-related matters that we identified during the audit.

Report on Summarized Comparative Information

We have previously audited UWNA's 2024 financial statements, and we expressed an unmodified audit opinion on those audited financial statements in our report dated December 6, 2024. In our opinion, the summarized comparative information presented herein as of and for the year ended June 30, 2024, is consistent, in all material respects, with the audited financial statements from which it has been derived.

Other Matter

Other Information

Our audit were conducted for the purpose of forming an opinion on the financial statements as a whole. The accompanying Overhead Ratio and Community Investment Payments schedules are presented for the purposes of additional analysis and are not a required part of the financial statements. Such information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the financial statements. The information has been subjected to the auditing procedures applied in the audits of the financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the financial statements or to the financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the information is fairly stated in all material respects in relation to the financial statements as a whole.

Fester & Chapman, PLLC

December 23, 2025

UNITED WAY OF NORTHERN ARIZONA, INC.

STATEMENT OF FINANCIAL POSITION

June 30, 2025

(with comparative financial information as of June 30, 2024)

	2025	2024
ASSETS		
Current assets:		
Cash	$ 1,399,590	$ 1,509,357
Investments	800,967	748,142
Grants receivable	483,778	
Pledges receivable, net	538,176	757,075
Prepaid expenses and other current assets	7,000	7,000
Total current assets	3,229,511	3,021,574
Land, building and equipment, net	281,734	296,060
Total assets	$ 3,511,245	$ 3,317,634
LIABILITIES AND NET ASSETS		
Current liabilities:		
Accounts payable	$ 184,517	$ 205,969
Payroll and related liabilities	58,998	43,602
Refundable advances	437,956	346,504
Fiscal agent payable	20,400	56,000
Out-of-area pledges payable	134,724	128,248
Amounts designated by donors for specific organizations, net of administration fees retained	292,580	230,526
Total current liabilities	1,129,175	1,010,849
Net assets:		
Without donor restrictions:		
Undesignated	1,591,989	1,315,511
Board designated reserves	201,905	184,199
Board designated community emergency fund	50,000	50,000
Total without donor restrictions	1,843,894	1,549,710
With donor restrictions	538,176	757,075
Total net assets	2,382,070	2,306,785
Total liabilities and net assets	$ 3,511,245	$ 3,317,634

The accompanying notes are an integral part of these financial statements.

UNITED WAY OF NORTHERN ARIZONA, INC.

STATEMENT OF ACTIVITIES

Year Ended June 30, 2025

(with comparative financial information for the year ended June 30, 2024)

	2025			
	Without Donor Restrictions	With Donor Restrictions	Total	2024
Public support and revenue:				
Total campaign results		$ 1,223,236	$ 1,223,236	$ 1,166,890
Less: amounts designated by donors		(417,630)	(417,630)	(332,957)
Net contributions		805,606	805,606	833,933
Uncollectible pledges		(117,172)	(117,172)	(98,792)
Grants and contributions revenue	$ 978,546		978,546	523,414
In-kind donations				2,763
Initiative contributions				360,804
Administrative fees - designated by donors	50,923		50,923	36,848
Rent	25,830		25,830	25,200
Other income	59,208		59,208	7,465
Total public support and revenue	1,114,507	688,434	1,802,941	1,691,635
Net assets released from restrictions:				
Satisfaction of pledge restrictions	907,333	(907,333)		
Total public support, revenue and net assets released	2,021,840	(218,899)	1,802,941	1,691,635
Expenses:				
Program services	1,568,551		1,568,551	1,404,944
Management and general	95,009		95,009	83,042
Fundraising	167,966		167,966	148,083
Total expenses	1,831,526		1,831,526	1,636,069
Other gain:				
Net investment gains	103,870		103,870	103,150
Total other gain	103,870		103,870	103,150
Change in net assets	294,184	(218,899)	75,285	158,716
Net assets, beginning of year	1,549,710	757,075	2,306,785	2,148,069
Net assets, end of year	$ 1,843,894	$ 538,176	$ 2,382,070	$ 2,306,785

The accompanying notes are an integral part of these financial statements.

UNITED WAY OF NORTHERN ARIZONA, INC.

STATEMENT OF FUNCTIONAL EXPENSES

Year Ended June 30, 2025

(with comparative financial information for the year ended June 30, 2024)

	2025				
	Program Services	Management and General	Fundraising	Total	2024
Community investment payments	$1,222,861			$1,222,861	$1,162,773
Less: Payments funded by donor designations	(304,653)			(304,653)	(302,539)
Net community investment payments	918,208			918,208	860,234
Salaries	216,919	$ 43,658	$ 45,056	305,633	263,947
Consulting fees	116,291	10,946	8,513	135,750	79,513
Employee benefits	27,934	2,287	3,919	34,140	42,180
Payroll taxes	16,662	2,437	3,455	22,554	18,311
Printing, publishing and postage	1,766	189	147	2,102	1,183
Professional fees	47,138	5,050	3,928	56,116	52,412
Campaign expenses	528	236	31,900	32,664	32,060
Travel	9,989	988	954	11,931	6,955
Advertising and promotion	13,364	6,342	54,458	74,164	63,672
United Way Worldwide fee	13,715	1,469	1,143	16,327	16,126
Information technology	38,835	4,161	3,236	46,232	47,896
Repair and maintenance	16,029	1,709	1,329	19,067	18,291
Telephone	5,819	623	485	6,927	7,026
Conferences, committees, and community education	4,365	325	573	5,263	3,540
Utilities	9,617	1,031	802	11,450	8,551
Supplies	67,798	8,033	2,340	78,171	56,667
Insurance	11,362	1,217	947	13,526	15,624
Dues and subscriptions	23,044	1,729	2,202	26,975	25,335
Total expenses before depreciation	1,559,383	92,430	165,387	1,817,200	1,619,523
Depreciation	9,168	2,579	2,579	14,326	16,546
Total expenses, year ended June 2025	$1,568,551	$ 95,009	$ 167,966	$1,831,526	$1,636,069
Total expenses, year ended June 2024	$1,404,944	$ 83,042	$ 148,083	$1,636,069	

The accompanying notes are an integral part of these financial statements.

UNITED WAY OF NORTHERN ARIZONA, INC.

STATEMENT OF CASH FLOWS

Year Ended June 30, 2025

(with comparative financial information for the year ended June 30, 2024)

	2025	2024
Cash flows from operating activities:		
Change in net assets	$ 75,285	$ 158,716
Adjustments to reconcile change in net assets to net cash (used) provided by operating activities:		
Depreciation	14,326	16,546
Net gain on investments	(52,825)	(59,288)
Uncollectible pledges	117,172	98,792
Change in:		
Grants receivable	(483,778)	9,075
Pledges receivable	101,727	(182,611)
Accounts payable	(21,452)	93,289
Payroll and related liabilities	15,396	12,528
Refundable advances	91,452	1,623
Fiscal agent payable	(35,600)	33,485
Out-of-area pledges payable	6,476	49,523
Amounts designated by donors for specific organizations	62,054	(6,429)
Net cash (used) provided by operating activities	(109,767)	225,249
Cash flows from investing activities:		
Purchases of equipment		(3,511)
Net cash used by investing activities		(3,511)
Net change in cash	(109,767)	221,738
Cash, beginning of year	1,509,357	1,287,619
Cash, end of year	$ 1,399,590	$ 1,509,357

The accompanying notes are an integral part of these financial statements.

NOTE 1 - BACKGROUND AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

United Way of Northern Arizona, Inc. (UWNA) is an Arizona nonprofit corporation, exempt from income tax under Internal Revenue Code Section 501(c)(3). UWNA is a local nonprofit organization that brings the community together and focuses resources on the most critical human-care needs in Northern Arizona. Although UWNA is part of the network of United Ways across the country, UWNA is governed by a local volunteer Board of Directors. UWNA has partnerships with local governments, businesses, the faith community, educational organizations, other nonprofits and individuals.

Since 1967, UWNA has been a trusted community leader because UWNA sets high standards for conduct - not just for themselves, but also for their partners and collaborators. UWNA maximizes donor investments by combining contributions and strategically supporting local programs.

<u>Basis of Presentation:</u> Financial statement presentation follows the recommendations of the Financial Accounting Standards Board Accounting Standards Codification (FASB ASC) topic of *Not-for-Profit Entities*, requiring the UWNA to report information regarding its financial position and activities according to two classes of net assets: net assets without donor restrictions and net assets with donor restrictions.

Net Assets Without Donor Restrictions – Net assets available for use in general operations and not subject to donor (or certain grantor) restrictions. The governing board has designated, from net assets without donor restrictions, net assets for an operating reserve and a community emergency fund.

Net Assets With Donor Restrictions – Net assets subject to donor- (or certain grantor-) imposed restrictions. Some donor-imposed restrictions are temporary in nature, such as those that will be met by the passage of time or other events specified by the donor. Donor-imposed restrictions are released when a restriction expires, that is, when the stipulated time has elapsed, when the stipulated purpose for which the resource was restricted has been fulfilled, or both.

<u>Income Taxes:</u> UWNA is exempt from federal and state income taxes as an organization other than a private foundation under Section 501(c)(3) of the Internal Revenue Code and similar state provisions.

<u>Investments:</u> Investments are recorded at estimated fair value. Unrealized gains and losses are accounted for as investment income. See Note 4.

NOTE 1 - BACKGROUND AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

Grants Receivable: Grants receivable are stated at unpaid balances, less an allowance for doubtful accounts as necessary. UWNA provides for losses on grants receivable using the allowance method. The allowance is based on experience, third-party contracts, knowledge of the grantors and the industry and other circumstances, which may affect the ability of the grantors to meet their obligations. It is UWNA's policy to charge off grants receivable against the allowance when management determines the receivable will not be collected. No allowance for grants receivable has been recorded as management considers balances to be fully collectible.

Pledges Receivable, Net: Pledges receivable consist of amounts due from companies and individuals for charitable giving campaigns, net of an allowance for doubtful accounts. The allowance for doubtful accounts is estimated based upon collection rates in previous years and current circumstances. Once a campaign has been completed, remaining balances in pledges receivable, net of allowances for doubtful accounts and estimated future collections or distributions, are netted with campaign results revenue. See Note 5.

Land, Building and Equipment, Net: Land, building and equipment costing $500 or more is stated at cost, or if donated, at the estimated fair value on the date received. UWNA depreciates its property and equipment over the estimated useful lives of the assets using the straight-line method as follows:

Building and improvements	10 - 40 years
Furniture, equipment and software	5 - 10 years

Refundable Advances: UWNA records funds received from grant awards classified as conditional contributions as refundable advances until the related funds are expended and/or the services related to the awards are performed, at which time funds are recognized as revenue.

Fiscal Agent Payable: UWNA, acting as an agent, receives contributions and grants from individuals, small businesses, large corporations and government agencies. These amounts are transferred to designated recipients based on the wishes of the donor or grantor. UWNA does not have variance power over these funds.

NOTE 1 - BACKGROUND AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

Out-of-Area Pledges Payable: UWNA has agreed to process pledges for donors that are paid to other United Way chapters. Payroll deductions and employer matching contributions are forwarded to UWNA where these funds are distributed on a quarterly basis. No administrative fee is charged, however, the short-term income earned on the funds while they reside in UWNA's accounts is used to offset the cost of providing the service.

Revenue Recognition: The annual campaign is conducted in the fall of each year to obtain funds for member agencies and operating expenses for the coming year. Campaign pledges are recognized in the accompanying statement of financial position at the time of the pledge as revenue with donor restrictions. As pledges are collected and expended for operations and community investment payments, in accordance with donor stipulations, the restrictions on net assets are released.

Functional Expenses: The costs of providing the various programs and other activities are presented on a functional basis in the Statements of Activities and Functional Expenses. Accordingly, certain costs have been allocated among the programs and supporting services benefited. Salaries, employee benefits and payroll taxes are allocated based on time and effort. Depreciation is allocated based on employee usage of facilities devoted to each function. All other expenses excluding travel, rent and supplies are allocated based on salaries.

Advertising: Advertising costs are expensed in the period incurred. Advertising and promotion expenses for the years ended June 30, 2025 and 2024, were $74,164 and $63,672, respectively.

Use of Estimates in Preparation of Financial Statements: The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect certain reported amounts and disclosures. Accordingly, actual results could differ from those estimates.

Prior Year Summarized Information: The financial statements include certain prior year summarized comparative information in total but not by net asset class. Such information does not include sufficient detail to constitute a presentation in conformity with accounting principles generally accepted in the United States of America. Accordingly, such information should only be read in conjunction with UWNA's financial statements for the year ended June 30, 2024 from which the summarized information was derived.

NOTE 2 - LIQUIDITY AND AVAILABILITY

UWNA monitors its liquidity so that it is able to meet its operating needs and other contractual commitments while maximizing the investment of its excess operating cash. UWNA has the following financial assets that could readily be made available within one year of each fiscal year end to fund expenses without limitations:

	2025	2024
Financial assets included in current assets:		
Cash	$ 1,399,590	$ 1,509,357
Investments	800,967	748,142
Grants receivable	483,778	
Pledges receivable, net	538,176	757,075
Total financial assets included in current assets	3,222,511	3,014,574
Less amounts unavailable for general expenditure within one year:		
Fiscal agent payable	20,400	56,000
Out-of-area pledges payable	134,724	128,248
Amounts designated by donors for specific organizations	292,580	230,526
Board-designated reserves	201,905	184,199
Board-designated community emergency fund	50,000	50,000
Donor restricted net assets	538,176	757,075
Total financial assets available to meet cash needs for general expenditures within one year	$ 1,984,726	$ 1,608,526

In addition to financial assets available to meet general expenditures over the year, UWNA operates with a balanced budget and anticipates covering its general expenditures by collecting contributions, grants, and other revenues; and by utilizing donor-restricted resources from current and prior years gifts. UWNA has board-designated net assets (included in net assets without donor restrictions) set aside for operating needs and community emergencies. The Board can release designated amounts with a majority vote in the case of unanticipated liquidity needs.

NOTE 3 - CONCENTRATIONS

UWNA maintains its cash and investment balances, other than those held at Arizona Community Foundation, at financial institutions which are insured by Federal Deposit Insurance Corporation (FDIC) and covered by the Securities Investor Protection Corporation (SIPC). At times the balances may exceed the federally insured or SIPC-covered limits. UWNA believes it is not exposed to any significant credit risk on its cash and investment balances.

NOTE 3 - CONCENTRATIONS (CONTINUED)

UWNA raised gross campaign contributions from one company and their employees representing 49% and 61% of their campaign revenues during the years ended June 30, 2025 and 2024, respectively. These contributions comprised 33% and 42% of UWNA's total public support and revenue for the years ended June 30, 2025 and 2024, respectively.

Approximately 64% of grants receivable was from one grantor as of June 30, 2025.

NOTE 4 - INVESTMENTS AND FAIR VALUE MEASUREMENTS

Generally accepted accounting principles establishes a fair value hierarchy that prioritizes the inputs to valuation techniques used to measure fair value. The hierarchy gives the highest priority to unadjusted quoted prices in active markets for identical assets and liabilities (Level 1 measurements) and the lowest priority to measurements involving significant unobservable inputs (Level 3 measurements).

The three levels of the fair value hierarchy are as follows:

Level 1 inputs are unadjusted quoted market prices in active markets for similar or identical assets or liabilities that the organization has the ability to access at the measurement date.

Level 2 inputs are based on significant observable inputs, including unadjusted quoted market prices for similar assets and liabilities in active markets, unadjusted quoted prices for identical or similar assets or liabilities in markets that are not active, or inputs other than quoted prices that are observable for the asset or liability.

Level 3 inputs are significant observable inputs for assets or liabilities. At June 30, 2025 and 2024 UWNA did not have any financial instruments it valued based on Level 3 inputs.

The asset's or liability's fair value measurement level within the fair value hierarchy is based on the lowest level of any input that is significant to the fair value measurement. Valuation techniques used need to maximize the use of observable inputs and minimize the use of unobservable inputs.

The following is a description of the valuation methodologies used for assets measured at fair value. There have been no changes in the methodologies used at June 30, 2025 and 2024.

Exchange traded funds, common stocks and mutual funds: Valued at the net asset value (NAV) of shares on the last trading day of the fiscal year, which is the basis for transactions at that date.

Pooled investments: Valued at the net asset value (NAV) of shares held by UWNA at year end.

NOTE 4 - INVESTMENTS AND FAIR VALUE MEASUREMENTS (CONTINUED)

Fair value of assets measured on a recurring basis at June 30, 2025, was as follows:

	Total	Level 1	Level 2
Exchange traded funds	$ 85,289	$ 85,289	
Common stocks	12,065	12,065	
Mutual funds	501,708	501,708	
Investment pool - Arizona Community Foundation	201,905		$ 201,905
	$ 800,967	$ 599,062	$ 201,905

Fair value of assets measured on a recurring basis at June 30, 2024, was as follows:

	Total	Level 1	Level 2
Exchange traded funds	$ 76,828	$ 76,828	
Common stocks	12,637	12,637	
Mutual funds	474,478	474,478	
Investment pool - Arizona Community Foundation	184,199		$ 184,199
	$ 748,142	$ 563,943	$ 184,199

NOTE 5 - PLEDGES RECEIVABLE

Pledges made during the 2024-2025 campaign were $1,223,236, of which $569,330 had been received as of June 30, 2025. The balance is reflected as pledges receivable of $538,176, which is net of an allowance for uncollectible pledges of $115,730. These funds were reserved for 2024-2025 operations and community investment payments, and are reflected as net assets with donor restrictions until the pledges are received.

Pledges made during the 2023-2024 campaign were $1,166,890, of which $354,153 had been received as of June 30, 2024. The balance is reflected as pledges receivable of $757,075, which is net of an allowance for uncollectible pledges of $55,662. These funds were reserved for 2023-2024 operations and community investment payments, and are reflected as net assets with donor restrictions until the pledges are received.

NOTE 6 - LAND, BUILDING AND EQUIPMENT, NET

Land, building and equipment at June 30, 2025 and 2024, is as follows:

	2025	2024
Land	$ 55,090	$ 55,090
Building	445,724	445,724
Building improvements	181,433	181,433
Office equipment and software	109,398	109,398
Furniture	1,611	1,611
Less: accumulated depreciation	(511,522)	(497,196)
Land, building and equipment, net	$ 281,734	$ 296,060

NOTE 7 - AMOUNTS DESIGNATED BY DONORS FOR SPECIFIC ORGANIZATIONS

Donor specified pledges are recorded as a receivable and as a liability to the designated beneficiary until paid. Donor designated pledge revenue was $417,630 and $332,957 for the years ended June 30, 2025 and 2024, respectively. Administrative fees retained on donor designated pledges are recognized as revenue and a contra-liability. Administrative fees retained for the years ended June 30, 2025 and 2024, were $50,923 and $36,848, respectively.

NOTE 8 - PENSION PLAN

UWNA sponsors a 401(k) plan for its employees. Under the plan agreement, UWNA matches employee contributions up to 4% of their salaries. Matching expense for the years ended June 30, 2025 and 2024, was $10,480 and $9,380, respectively.

NOTE 9 - NET ASSETS WITH DONOR RESTRICTIONS

Net assets with donor restrictions at June 30, 2025 and 2024, were time-restricted for campaign pledges and totaled $538,176 and $757,075, respectively.

NOTE 10 - OPERATING LEASE

Rental income is received under an operating lease for the use of a portion of UWNA's offices which expires in August 2026. Future minimum payments to be received for the remaining lease term are as follows:

2026	$ 25,956
2027	4,326
	$ 30,282

NOTE 11 – CONDITIONAL CONTRIBUTIONS AND GRANTS

UWNA received conditional contributions and grants during the fiscal years ending June 30, 2025 and 2024. Conditional contributions and grants are recorded when the donor-imposed conditions are substantially met.

Certain conditions are required to be met by the UWNA in order to earn and receive these amounts. As of June 30, 2025 and 2024, amounts awarded but not yet received or earned totaled $0 and $24,000, respectively. While management believes that the UWNA will meet these conditions, they had not been met as of the years ended June 30, 2025 and 2024. Accordingly, no amounts have been recorded for these conditional contributions and grants in these financial statements.

NOTE 12 - SUBSEQUENT EVENTS

UWNA evaluated all events or transactions that occurred after June 30, 2025, through December 23, 2025, the date UWNA issued these financial statements and has determined that there are no additional adjustments or disclosures required.

SUPPLEMENTARY INFORMATION

UNITED WAY OF NORTHERN ARIZONA, INC.

OVERHEAD RATIO

Years Ended June 30, 2025 and 2024

		2025	2024
Numerator:	Management and general	$ 95,009	$ 83,042
	Fundraising	167,966	148,083
	Total overhead	262,975	231,125
Denominator:	Public support and revenue	1,802,941	1,691,635
	Add amounts designated by donors	417,630	332,957
	Less administrator fees - designated by donors	(50,923)	(36,848)
	Amounts raised and other revenue	$ 2,169,648	$ 1,987,744
	Overhead ratio expressed as a percentage	12.12%	11.63%

UNITED WAY OF NORTHERN ARIZONA, INC.

COMMUNITY INVESTMENT PAYMENTS

Years Ended June 30, 2025 and 2024

	2025	2024
Alice's Place	$ 6,856	$ 7,000
Big Brothers/Big Sisters of Flagstaff	24,480	25,000
Boy Scouts of America	7,344	7,500
Boys and Girls Club of Flagstaff	29,376	30,000
Bread of Life Mission	4,408	4,500
Candelen	34,272	35,000
Catholic Charities	61,200	62,500
Chicanos Por Las Causa, Inc.	7,832	8,000
DNA People's Legal Services	4,896	5,000
Flagstaff Family Food Center	29,376	30,000
Flagstaff Shelter Services	29,376	30,000
Flagstaff Unified School District	1,960	2,000
Friends of Camp Colton	11,752	12,000
Girl Scouts - Arizona Cactus Pine Flag	7,344	7,500
Grand Canyon Youth	9,792	10,000
Habitat for Humanity of Northern Arizona	7,832	8,000
Homeless Youth Connection, Inc.	7,832	8,000
Housing Solutions of Northern Arizona	23,204	23,700
Hozhoni Foundation	7,344	7,500
Literacy Volunteers of Coconino County	14,688	15,000
North Country HealthCare, Inc.	2,448	2,500
Northern Arizona University	9,792	10,000
Northland Family Help Center	68,544	70,000
Plaza Vieja Neighborhood Association	4,000	4,000
Quality Connections	15,668	16,000
Round Valley Senior Center	3,428	3,500
Salvation Army Flagstaff Chapter	9,792	10,000
Southside Community Foundation	4,000	4,000
Sunnyside Neighborhood Association	9,792	10,000
Tynkertopia, Inc.	24,480	25,000
Victim Witness Services for Coconino County	19,584	20,000
Vista Hospice (fka Northland Hospice and Palliative Care)	4,896	5,000
Contract Agreements and Community Initiative Projects	383,686	307,506
Donor Designated	331,587	337,067
Total community investment payments	$ 1,222,861	$ 1,162,773